

Philad^a Dec^r. 19th 1843

Dear William

Your favour of 11th inst. came duly to hand. After considering the case fully, I concluded to bring into requisition the taste & judgment of a friend who has had considerable experience in the purchase of Pianos, and if we found one that I thought would meet the order of your friend Mr Winston I would take the responsibility of making a purchase, altho your letter did not describe the style or tone desired.

The tone of many of the most celebrated make of instruments are what may be termed thin, and after using them for some time lose their brilliancy & become jingling - Those of Galit & Co. have a full rich organ toned volume, (and by many are preferred to Chickering's) acquiring more brilliancy on use.

On calling upon Mr Smith the agent for the sale of G & C's pianos, he had none on hand so low priced as you name, and would not receive any before the close of the year; the only one that came near the limits, he asked three hundred dollars for - it is a very handsome & superior instrument, which I have purchased per annexed bill, he had received & sold three of the same style during the month to persons in this city two for \$300. - & one a little less - but in consequence of the limits you gave and in consideration of Mr Campbell who was with me, having purchased several from him. I was enabled to make a very favourable arrangement with him (the terms of which I have caused him to annex to the bill) thereby saving Mr Winston all risk (as no insurance was directed) and we may say the following expenses - Box 3 - Freight \$4. - insurance \$3 & exchange \$3. - which (with the abatement of price \$25 -) bring it very near your limits - and I think receiving it at this season will fully make up the difference \$12 - The would probably have been closed before I could have had your reply with further instructions, and one could not have been ~~to~~ forwarded before March -

I have promised Mr. Smith that the amount of his bill \$275.- should be remitted on the arrival of the Piano in Richmond, which I presume will afford your friend Mr. Winston ample time to place it there - as the vessel will leave on Thursday next (21st inst) and will probably arrive a week afterwards.

You will please ~~request Mr~~ have a certificate of deposit from the Bank of Va, to the order of J C Smith - forwarded to me - and I will return you his receipt.

You will have an odd epistle in this - for I am requested to say to Fanny that Sister Sabilla has a fine boy, a week old tomorrow. They all say he is a perfect beauty - and she has been and is very well - and will no doubt write soon herself. Some poor girl is suffering a great deal of pain from the effects of a blister applied between her shoulders - which she is directed to keep open by applying an ointment prescribed. (I do not remember the name) It seems she has a curvature of the spine and active treatment is necessary - after the blister has been on for a week or so - then she is to be cupped or leeches - around the spot - her throat continues about the same, the glands are considerably swollen - Mother is not very well today - the effects of a cold from last week - other members of the family are all well -

You will please write me after communicating with Mr. Winston - and also after he receives the piano - as I shall be anxious to know how he is pleased on seeing it. I am much pleased with it and have but little doubt but it will give him entire satisfaction. The rosewood is decidedly preferred to the mahogany cased pianos - I did not see one rosewood instrument that I could have purchased at this price, they range (those that are on hand now) at from \$350 - 450 - 550 -

Love to Fanny, sup & little ones.

J. B. Campbell

Philad^a Dec. 18. 1843

M^r Wm C. Winston

per Jas. O. Campbell

Bot of J. C. Smith

Super Rosewood Pianoforte No 801 ——— \$275.00

Recd Payment

Not knowing exactly what quality of tone would best please, I have agreed to send the above named Piano, on the following conditions. It is to be delivered in Richmond Va free of charge. & in case it should not please, or you be preferred a different style of finish & tone it is to be packed ^{as early} in the Spring as convenient & sent back to me, & one ^{is to be} furnished & delivered in Philad^a that will give satisfaction & the freight paid by me from Richmond to Phil^a on the one returned.

Jas. C. Smith

No 215 Chestnut St

Phil^a

I would remark, that in case Mr Winston deems it desirable to avail himself of the above agreement, it will be well to preserve the box in which it is sent, with ^{and unpack it in the same - as it is cushioned for the purpose.}

Car^d - You will discover this instrument has tablet corners (over the top of the keys)

the style Mr Smith sells for \$250. - (say \$240) is perfectly plain in front, making the top square

B. A stock of rosewood to correspond - costs \$7. - I mention this in case one is desired

Wm C Winstons Manor



Singh

J P

Rev. William W. Bowers
Aetna Post office
Hanover County
Virginia